```
        U.S. SECURITIES AND EXCHANGE COMMISSION
        WASHINGTON, D.C. 20549
                            FORM 10-Q/A
(MARK ONE) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (D)
    X OF THE SECURITIES EXCHANGE ACT OF }193
        FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 1999
                                    OR
        TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D)
    [ ] OF THE SECURITIES EXCHANGE ACT OF 1934
        FOR THE TRANSITION PERIOD FROM .........TO.......
                COMMISSION FILE NO. 0-20310
                SUPERIOR ENERGY SERVICES, INC.
        (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)
```

Delaware
(STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)

75-2379388
(I.R.S. EMPLOYER IDENTIFICATION NO.)
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

```
```

        1105 Peters Road
    ```
        1105 Peters Road
        HARVEY, LOUISIANA
        HARVEY, LOUISIANA
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)
Registrant's telephone number, including area code: (504) 362-4321
```

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

The number of shares of the Registrant's common stock outstanding on November 4, 1999 was 59, 800, 091.

## EXPLANATORY NOTE

This Form 10Q/A hereby amends Item 1 (Financial Statements), Item 2 (Management's Discussion and Analysis of Financial Condition and Results of Operations) and Exhibit 27 of the Quarterly Report on Form 10-Q of Superior Energy Services, Inc. (the "Company") for the quarter ended September 30, 1999, each to read in its entirety as follows:

SUPERIOR ENERGY SERVICES, INC.
QUARTERLY REPORT ON FORM 10-Q/A FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 1999

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PART I FINANCIAL INFORMATION
Item 1. Financial Statements
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

PART II OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

On July 15, 1999, Superior Energy Services, Inc. (the "Company") acquired Cardinal Holding Corp. ("Cardinal") through a merger of Cardinal with and into a wholly-owned subsidiary of the Company. The merger was treated for accounting purposes as an acquisition of Superior by Cardinal in a purchase business transaction. Consistent with the purchase method of accounting, the Company has carried forward the net assets of Cardinal at their historical book value and has reflected the net assets of Superior at their estimated fair value at the date of the merger. Accordingly, all historical financial results presented in the Company's consolidated financial statements for periods prior to July 15, 1999 reflect the results of Cardinal on a stand alone basis. The results of the three and nine months ended September 30, 1999 reflect three and nine months, respectively, of Cardinal's operations and two and one-half months of Superior's operations. The results for the three and nine months ended September 30, 1998 are Cardinal alone. Consequently, analyzing prior period results to determine or estimate the combined operating potential of the Company will be difficult at best and perhaps meaningless given the fact Cardinal, prior to the merger, incurred substantial non-cash and extraordinary charges during the last few years associated with a recapitalization and refinancing.

| 9/30/99 | 12/31/98 |
| :---: | :--- |
| (UNAUDITED) | (AUDITED) |

ASSETS

| Current assets: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 933 | \$ | 421 |
| Accounts receivable- net |  | 34,873 |  | 21,591 |
| Income tax receivable |  | 3,169 |  | 151 |
| Other |  | 4, 058 |  | 3,864 |
| Total current assets |  | 43, 033 |  | 26,027 |
| Property, plant and equipment - net |  | 132,329 |  | 60,328 |
| Goodwill - net |  | 70,531 |  | 17,163 |
| Note receivable |  | 8,898 |  | - |
| Other assets - net |  | 3,739 |  | 4,443 |
| Total assets |  | 258,530 | \$ | 07, 961 |


| LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT) |  |  |
| :---: | :---: | :---: |
| Current liabilities: |  |  |
| Accounts payable | 7,349 | 6,069 |
| Accrued expenses | 10,469 | 5,090 |
| Current maturities of long-term debt | 2,000 | 7,096 |
| Notes payable | - | 4,439 |
| Total current liabilities | 19,818 | 22,694 |
| Deferred income taxes | 12,276 | 4,997 |
| Long-term debt | 110,260 | 102,280 |
| Subordinated debt | - | 17,930 |
| Stockholders' equity (deficit): |  |  |
| Preferred stock of $\$ .01$ par value. Authorized, 5,000,000 shares; none issued |  |  |
| Authorized, 5,000,000 shares; none issued Preferred stock, Class C, of $\$ .10$ par value. | - | - |
| Authorized, 25,000 shares; issued none and |  |  |
| 20,252 at September 30, 1999 and December 31, 1998, respectively | - | 2 |
| Common stock of $\$ .001$ par value. Authorized, 125,000,000 shares; issued and outstanding |  |  |
| 59,186,091 at September 30, 1999 | 59 | 5 |
| Additional paid-in capital | 245,426 | 79,682 |
| Accumulated deficit | $(129,309)$ | $(119,629)$ |
| Total stockholders' equity (deficit) | 116,176 | $(39,940)$ |
| Total liabilities and stockholders' equity (deficit) | \$ 258,530 | \$ 107, 961 |

See accompanying notes to consolidated financial statements

SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Operations
Three and Nine Months Ended September 30, 1999 and 1998
(in thousands, except per share data)
(unaudited)

| Revenues | \$ | 33,729 | \$ | 17,765 | \$ | 68,974 | \$ | 57,656 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Costs and expenses: |  |  |  |  |  |  |  |  |
| Cost of services |  | 18,692 |  | 11,569 |  | 42,627 |  | 31,941 |
| Depreciation and amortization |  | 4,099 |  | 1,780 |  | 8,639 |  | 4,671 |
| General and administrative |  | 6,579 |  | 2,239 |  | 13,927 |  | 11,966 |
| Total costs and expenses |  | 29,370 |  | 15,588 |  | 65,193 |  | 48,578 |
| Income from operations |  | 4,359 |  | 2,177 |  | 3,781 |  | 9,078 |
| Other income (expense): |  |  |  |  |  |  |  |  |
| Interest expense |  | $(3,061)$ |  | $(3,317)$ |  | $(9,562)$ |  | $(9,172)$ |
| Interest income |  | 140 |  | - |  | 140 |  | - |
| Income (loss) before income taxes <br> and extraordinary losses $\quad 1,438 \quad(1,140) \quad(5,641)$ |  |  |  |  |  |  |  |  |
| Income taxes |  | 460 |  | (379) |  | $(1,805)$ |  | 67 |
| Income (loss) before extraordinary losses |  | 978 |  | (761) |  | $(3,836)$ |  | (161) |
| Extraordinary losses, net of income tax benefit of $\$ 2,124$ in 1999 and $\$ 214$ in 1998 |  | $(4,514)$ |  | - |  | $(4,514)$ |  | $(10,885)$ |
| Net loss | \$ | $(3,536)$ | \$ | (761) | \$ | $(8,350)$ |  | $(11,046)$ |
| Basic earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Earnings (loss) before extraordinary losses | \$ | 0.02 | \$ | (0.13) | \$ | (0.24) | \$ | (0.10) |
| Extraordinary losses |  | (0.09) |  | - |  | (0.21) |  | (1.23) |
| Loss per share | \$ | (0.07) | \$ | (0.13) | \$ | (0.45) | \$ | (1.33) |
| Diluted earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Earnings (loss) before extraordinary losses | \$ | 0.02 | \$ | (0.13) | \$ | (0.24) | \$ | (0.10) |
| Extraordinary losses |  | (0.09) |  | - |  | (0.21) |  | (1.23) |
| Loss per share | \$ | (0.07) | \$ | (0.13) | \$ | (0.45) | \$ | (1.33) |
| Weighted average common shares used in |  |  |  |  |  |  |  |  |
| Basic |  | 51,302 |  | 6,009 |  | 21,538 |  | 8,851 |
| Diluted |  | 51,302 |  | 6,009 |  | 21,538 |  | 8,851 |

See accompanying notes to consolidated financial statements

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SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Cash Flows
Nine Months Ended September 30, 1999 and 1998
                                    (in thousands)
                                    (unaudited)
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Notes to Unaudited Condensed Consolidated Financial Statements Nine Months Ended September 30, 1999 and 1998

On July 15, 1999, the Company consummated a subsidiary merger (the "Merger") whereby it acquired all of the outstanding capital stock of Cardinal Holding Corp. ("Cardinal") from the stockholders of Cardinal in exchange for an aggregate of $30,239,568$ shares of the Company's common stock (or $51 \%$ of the then outstanding common stock). The acquisition was effected through the merger of a wholly-owned subsidiary of the Company, formed for this purpose, with and into Cardinal, with the effect that Cardinal became a wholly-owned subsidiary of the Company.

As used in the consolidated financial statements for Superior Energy Services, Inc., the term "Superior" refers to the company as of dates and periods prior to the Merger and the term "Company" refers to the combined operations of Superior and Cardinal after the consummation of the Merger.

Due to the fact that the former Cardinal shareholders received $51 \%$ of the outstanding common stock at the date of the Merger, among other factors, the Merger has been accounted for as a reverse acquisition (i.e., a purchase of Superior by Cardinal) under the purchase method of accounting. As such, the Company's consolidated financial statements and other financial information reflect the historical operations of Cardinal for periods and dates prior to the Merger. The net assets of Superior, at the time of the Merger, have been reflected at their estimated fair value pursuant to the purchase method of accounting at the date of the Merger. The net assets of Cardinal have been reflected at their historical book values.

## (2) BASIS OF PRESENTATION

Certain information and footnote disclosures normally in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission; however, management believes the disclosures which are made are adequate to make the information presented not misleading. These financial statements and footnotes should be read in conjunction with the financial statements and notes thereto included in Superior Energy Services, Inc.'s Proxy Statement dated June 18, 1999 and Management's Discussion and Analysis of Financial Condition and Results of Operations.

The financial information for the nine months ended September 30, 1999 and 1998, has not been audited. However, in the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the results of operations for the periods presented have been included therein. The results of operations for the first nine months of the year are not necessarily indicative of the results of operations that might be expected for the entire year. Certain previously reported amounts have been reclassified to conform to the 1999 presentation.

## (3) BUSINESS COMBINATIONS

On July 15, 1999, the Company acquired all of the outstanding capital stock of Cardinal for $30,239,568$ shares of the Company's common stock. Because the Cardinal shareholders received $51 \%$ of the outstanding common stock at the date of the Merger, among other factors, the transaction has been accounted for as a reverse acquisition which has resulted in the adjustment of the net assets of Superior to its estimated fair value as required by the rules of purchase accounting. The net assets of Cardinal are reflected at its historical book values. The valuation of Superior's net assets is based upon the $28,849,523$ common shares outstanding prior to the Merger at the approximate trading price of $\$ 3.78$ at the time of the negotiation of the Merger on April 21, 1999. The purchase price allocated to net assets was $\$ 56.3$ million. The revaluation reflected excess purchase price of $\$ 52.8$ million over the fair value of tangible assets which was recorded as goodwill.

In 1998, Superior acquired all of the outstanding stock of a company for an aggregate $\$ 1,000,000$ cash. The acquisition was accounted for as a purchase and the results of operations of the acquired company has been included from its acquisition date. In the first quarter of 1998, Superior sold Baytron, Inc. for a gain of approximately $\$ 1.2$ million. Effective July 1, 1999, Superior sold Lamb Services, Inc. and Tong Specialty, Inc. for a promissory note having an aggregate principal amount of $\$ 8.9$ million which bears interest of $7.5 \%$ per annum. These two subsidiaries were originally
acquired in the second quarter of 1998. No gain or loss was recorded on this sale.

In 1998, Cardinal acquired all of the outstanding stock of three companies for an aggregate purchase price of $\$ 24,084,000$ with a combination of cash and stock as consideration for the acquisitions. Each of these acquisitions was accounted for using the purchase method and the results of operations of the acquired companies have been included from their respective acquisition dates.

The following unaudited pro forma information for the three and nine months ended September 30, 1998, and for the nine months ended September 30, 1999, presents a summary of consolidated results of operations of Superior and Cardinal as if the Merger, the acquisitions, and the sales of subsidiaries, had occurred on January 1, 1998, with pro forma adjustments to give effect to amortization of goodwill, depreciation and certain other adjustments, together with related income tax effects (in thousands, except per share amounts). Reference should be made to the Condensed Consolidated Statements of Operations on page 3 for comparative information for the three months ended September 30, 1999.

| Revenues | \$102, 887 |  | \$133, 924 |  | \$39, 721 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income before extraordinary loss | \$ | 340 |  | , 082 |  | , 122 |
| Basic earnings per share | \$ | 0.01 | \$ | 0.19 | \$ | 0.02 |
| Diluted earnings per share | \$ | 0.01 | \$ | 0.19 | \$ | 0.02 |

The above pro forma information is not necessarily indicative of the results of operations as they would have been had the acquisitions and sales of subsidiaries been effected on January 1, 1998.

Most of Superior's prior acquisitions have involved additional contingent consideration based upon a multiple of the acquired companies' respective average EBITDA (earnings before interest, income taxes, depreciation and amortization expense) over a three year period from the respective date of acquisition. In no event will the maximum aggregate consideration exceed $\$ 41.4$ million. If the overall current industry activity levels continue, the additional consideration actually paid will be materially less than the maximum consideration. The additional consideration is not currently reflected in the respective companies' purchase price. The additional consideration, if paid, will be capitalized as additional purchase price.

Subsequent to September 30, 1999, the Company acquired Production Management Companies, Inc. ("PMI") for aggregate consideration consisting of $\$ 3,000,000$ in cash and 610,000 shares of the Company's common stock. Additional consideration, if any, will be based upon a multiple of four times PMI's average earnings before interest, taxes, depreciation and amortization less certain adjustments. The additional consideration will be paid on the first and third anniversary of the acquisition, and in no event will the total additional payments exceed $\$ 11$ million.

PMI provides contract operating and supplemental labor services on offshore oil and gas producing properties, offshore construction and maintenance services, onshore and offshore sandblasting and platform coating services as well as offshore and dockside environmental cleaning services. PMI operates primarily in the Gulf Coast region and is headquartered in Harvey, Louisiana.
(4) LONG-TERM DEBT

On July 15, 1999, the Company entered into a $\$ 152$ million term loan and revolving credit facility. The credit facility was implemented to refinance the combined debt of Superior and Cardinal, provide a $\$ 20$ million working capital facility and $\$ 22$ million of borrowings that may be used to fund the additional consideration that may be payable as a result of Superior's prior acquisitions. The Company executed an amendment to the
credit facility on November 3, 1999 to increase the maximum borrowings under the credit facility by $\$ 10$ million, to refinance PMI's existing indebtedness and to pay the cash portion of the acquisition price for PMI. Under the amended credit facility, the term loans require quarterly principal installments commencing December 31, 1999 in the amount of \$519,000 and then increasing up to an aggregate of approximately \$1.6 million a year until 2006 when $\$ 92$ million will be due and payable. As amended, the term loan and revolving credit facility bears interest at a LIBOR rate plus margins that depend on the Company's leverage ratio. At September 30, 1999, the weighted average interest rate on the credit facility was $9.62 \%$, and the amount outstanding under the credit facility was $\$ 112,160,000$. Indebtedness under the credit facility is secured by substantially all of the assets of the Company and its subsidiaries and a pledge of all the common stock of the Company's subsidiaries. Pursuant to the credit facility, the Company has also agreed to maintain certain debt coverage and leverage ratios. The credit facility also imposes certain limitations on the ability of the Company and its subsidiaries to make capital expenditures, pay dividends or other distributions, make acquisitions, make changes to the capital structure, create liens or incur indebtedness.

The early extinguishment of the Cardinal and Superior indebtedness in July 1999 resulted in an extraordinary loss, net of a $\$ 2.1$ million income tax benefit, of $\$ 4.5$ million which included the premium on the subordinated debt and the write-off of unamortized financing costs.

In 1998, Cardinal completed a recapitalization and refinancing which resulted in an extraordinary loss, net of a $\$ 214,000$ income tax benefit, of $\$ 10.9$ million which included the unamortized estimated value of stock warrants which were redeemed for $\$ 10.5$ million and unamortized financing costs of approximately $\$ 379,000$.

## (5) SEGMENT INFORMATION

In 1998, the Company adopted Statement of Financial Accounting Standard (FAS) No. 131, DISCLOSURES ABOUT SEGMENTS OF AN ENTERPRISE AND RELATED INFORMATION. The Company's reportable segments are grouped by products and services as follows: rental tools, well services, marine and other. Each segment offers products and services within the oilfield services industry. The rental tools segment sells and rents specialized equipment for use with onshore and offshore oil and gas well drilling, completion, production and workover activities. The well services segment provides mechanical wireline services, plug and abandonment services, data acquisition services, gas lift services, pumping and stimulation services, electric line services and tank cleaning. The marine segment operates offshore service vessels, primarily liftboats, for oil and gas production facility maintenance and construction operations as well as production service activities. The other segment manufactures and sells computerized electronic and pressure control equipment and manufactures, sells and rents oil spill containment equipment. All the segments operate primarily in the Gulf Coast region.

Summarized financial information concerning the Company's segments for the three and nine months ended September 30, 1999 and 1998 is shown in the following tables (in thousands):

THREE MONTHS ENDED SEPTEMBER 30, 1999

|  | Rental Tools | Well <br> Services | Marine | Other |  | Total |  | Unallocated Amount |  | Consolidated Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | \$ 9, 036 | \$ 17, 482 | \$ 6,663 | \$ | 548 | \$ | 33,729 | \$ | - | \$ 33,729 |
| Cost of services | 2,868 | 11,599 | 4,017 |  | 208 |  | 18,692 |  | - | 18,692 |
| Depreciation and amortization | 1,563 | 1,436 | 1,062 |  | 38 |  | 4,099 |  | - | 4,099 |
| General and administrative | 2,169 | 3,048 | 1,095 |  | 267 |  | 6,579 |  | - | 6,579 |
| Operating income | 2,436 | 1,399 | 489 |  | 35 |  | 4,359 |  | - | 4,359 |
| Interest expense | - | - | - |  | - |  | - |  | $(3,061)$ | $(3,061)$ |
| Interest income | - | - | - |  | - |  | - |  | 140 | 140 |

Income (loss) before
income taxes and extraordinary loss



NINE MONTHS ENDED SEPTEMBER 30, 1999

|  | Rental Tools |  | Well <br> vices |  | arine | Other |  | Total |  | Unallocated Amount |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | \$ 9,036 | \$ | 41,805 | \$ | 17,585 | \$ | 548 | \$ | 68,974 | \$ | - | \$ | 68,974 |
| Cost of services | 2,868 |  | 28, 060 |  | 11,491 |  | 208 |  | 42,627 |  | - |  | 42,627 |
| Depreciation and amortization | 1,563 |  | 4,163 |  | 2,875 |  | 38 |  | 8,639 |  | - |  | 8,639 |
| General and administrative | 2,169 |  | 8,188 |  | 3,303 |  | 267 |  | 13,927 |  | - |  | 13,927 |
| Operating income (loss) | 2,436 |  | 1,394 |  | (84) |  | 35 |  | 3,781 |  | (0, - |  | 3,781 |
| Interest expense | - |  | - |  | - |  | - |  | - |  | $(9,562)$ |  | $(9,562)$ |
| Interest income | - |  | - |  | - |  | - |  | - |  | 140 |  | 140 |
| Income (loss) before income taxes and |  |  |  |  |  |  |  |  |  |  |  |  |  |
| extraordinary loss | \$ 2,436 | \$ | 1,394 | \$ | (84) | \$ | 35 | \$ | 3,781 | \$ | $(9,422)$ | \$ | $(5,641)$ |

NINE MONTHS ENDED SEPTEMBER 30, 1998

|  | Well <br> Services |  | Marine |  | Total |  | Unallocated Amount |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | \$ | 31,542 | \$ | 26,114 | \$ | 57,656 | \$ | - | \$ | 57,656 |
| Cost of services |  | 21,270 |  | 10,671 |  | 31,941 |  | - |  | 31,941 |
| Depreciation and amortization |  | 2,563 |  | 2,108 |  | 4,671 |  | - |  | 4,671 |
| General and administrative |  | 6,048 |  | 5,918 |  | 11,966 |  | - |  | 11,966 |
| Operating income |  | 1,661 |  | 7,417 |  | 9,078 |  | - |  | 9,078 |
| Interest expense |  | - |  | - |  | - |  | $(9,172)$ |  | $(9,172)$ |
| Income (loss) before income taxes and extraordinary loss | \$ | 1,661 | \$ | 7,417 | \$ | 9,078 | \$ | $(9,172)$ | \$ | (94) |


| Rental | Well |  |  | Unallocated | Consolidated |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Tools | Services | Marine | Other | Total | Amount |

## （6）COMMITMENTS AND CONTINGENCIES

At the end of the quarter ended September 30，1999，one of the Company＇s two hundred foot class liftboats sank in the Gulf of Mexico．The vessel is fully insured and management does not believe it or any related unasserted claims will have a material effect on the financial position，results of operations or liquidity of the Company．

From time to time，the Company is involved in litigation arising out of operations in the normal course of business．In management＇s opinion，the Company is not involved in any litigation，the outcome of which would have a material effect on the financial position，results of operations or liquidity of the Company．

## （7）ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

In June 1998，the Financial Accounting Standards Board issued Statement of Financial Accounting Standards（FAS）No．133，ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES．FAS No．133，as amended，is effective for all fiscal quarters of fiscal years beginning after June 15， 2000 and establishes accounting and reporting standards for derivative instruments， including certain derivative instruments embedded in other contracts，and for hedging activities．FAS No． 133 requires that all derivative instruments be recorded on the balance sheet at their fair value．Changes in the fair value of derivatives are to be recorded each period in current earnings or other comprehensive income，depending on whether a derivative is designated as part of a hedge transaction and，if it is，the type of hedge transaction．Earlier application of the provisions of the Statement is encouraged and is permitted as of the beginning of any fiscal quarter that begins after the issuance of the Statement．The Company has not yet assessed the financial impact of adopting this statement．

## （8）EARNINGS PER SHARE

Basic earnings per share is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding during the period．Diluted earnings per share is computed in the same manner as basic earnings per share except that the denominator is increased to include the number of additional common shares that could have been outstanding assuming the exercise of stock options，warrants and convertible preferred stock and the potential shares that would have a dilutive effect on earnings per share．

On July 15，1999，the Company effected an approximate 364 to 1 stock issuance as a result of the Merger．All earnings per common share amounts， references to common stock，and stockholders＇equity amounts have been restated as if the stock issuance had occurred as of the earliest period presented．The effect of preferred dividends on arriving at the income available to common stockholders was none for the three months ended September 30， 1999 and 1998，and was $\$ 1.3$ million and $\$ 738,000$ for the nine months ended September 30， 1999 and 1998，respectively．The dilutive stock options，warrants and convertible preferred stock shares were anti－dilutive in the three and nine months ended September 30， 1999 and 1998.

ITEM 2．MANAGEMENT＇S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Forward－Looking Statements

＂Management＇s Discussion and Analysis of Financial Condition and Results of Operations＂includes certain＂forward－looking statements＂within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act．All statements other than statements of historical fact included in this section regarding the Company＇s financial position and liquidity，its strategic alternatives，future capital needs，business strategies and other plans and objectives of management of the Company for future operations and activities，are forward－looking statements．These statements are based on certain assumptions and analyses made by the Company＇s management in light of its experience and its perception of historical trends，current conditions，expected future developments and other factors it believes are appropriate under the circumstances．Such forward－looking statements are subject to uncertainties that could cause the Company＇s actual results to differ materially from such statements． Such uncertainties include but are not limited to：the volatility of the oil and gas industry，including the level of offshore exploration，
production and development activity; risks of the Company's growth strategy, including the risks of rapid growth and the risks inherent in acquiring businesses; changes in competitive factors affecting the Company's operations; operating hazards, including the significant possibility of accidents resulting in personal injury, property damage or environmental damage; the effect on the Company's performance of regulatory programs and environmental matters; seasonality of the offshore industry in the Gulf of Mexico; the Company's dependence on certain customers; and the potential shortage of skilled workers. These and other uncertainties related to the Company's business are described in detail in the Company's Proxy Statement dated June 18, 1999. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to update any of its forward-looking statements for any reason.

ACQUISITION OF CARDINAL HOLDING CORP.
On July 15, 1999, the Company acquired Cardinal through a merger of Cardinal with and into a wholly-owned subsidiary of the Company. The Merger was treated for accounting purposes as an acquisition of Superior by Cardinal in a purchase business transaction. Consistent with purchase method of accounting, the Company has carried forward the net assets of Cardinal at their historical book value and has reflected the net assets of Superior at their estimated fair value at the date of the Merger. Accordingly, all historical financial results presented in the Company's consolidated financial statements for periods prior to July 15, 1999 reflect the results of Cardinal on a stand alone basis. The results of the three and nine months ended September 30, 1999 reflect three and nine months, respectively, of Cardinal's operations and two and one-half months of Superior's operations. The results for the three and nine months ended September 30, 1998 are Cardinal alone. Consequently, analyzing prior period results to determine or estimate the combined operating potential of the Company will be difficult at best and perhaps meaningless given the fact Cardinal, prior to the Merger, incurred substantial non-cash and extraordinary charges during the last few years associated with a recapitalization and refinancing.

## OVERVIEW

The Company provides a broad range of specialized oilfield services and equipment primarily to major and independent oil and gas companies engaged in the exploration, production and development of oil and gas properties offshore in the Gulf of Mexico and through the Gulf coast region. Management believes that the Company is the leading provider in the Gulf of Mexico of mechanical wireline services, plug and abandonment services and liftboat rental services and the second largest provider of oil field rental tools. The Company's management team has aggressively expanded the Company's operations through both internal growth and strategic acquisitions. This expansion, including the Cardinal acquisition, has enabled Superior to broaden the range of products and services that it offers to its customers and to expand its operations geographically throughout the Gulf Coast region.

The demand for the Company's services depends largely on oil and gas exploration and development activity in the Gulf of Mexico and along the Gulf Coast. The level of oilfield activity is affected in turn by the willingness of oil and gas companies to make capital expenditures for the exploration, development and production of oil and natural gas. These expenditures are influenced by prevailing oil and gas prices, the cost of exploring for, producing and delivering oil and gas, the sale and expiration dates of leases in the United States, the discovery rate of new oil and gas reserves, local and international political and economic conditions and the ability of oil and gas companies to generate capital. Historically, oil and gas prices and the level of exploration and development activity have fluctuated substantially, impacting the demand for oilfield services.

## RESULTS OF OPERATIONS

The following discussion compares the operating results of the Company for the three month and the nine month periods ended September 30, 1999 and 1998. As described above, the acquisition of Cardinal was treated for accounting purposes as an acquisition of Superior by Cardinal and, accordingly, all historical financial results presented in the Company's financial statements for periods prior to July 15, 1999 represent the results of Cardinal on a stand alone basis. As such, the historical financial results for the prior year periods are those of Cardinal, not Superior. The Company's results of operations subsequent to the date of
the Cardinal acquisition represent the combined operations of Cardinal and Superior. Accordingly, management believes that analyzing prior period results to determine or estimate the combined operating potential of the Company will be difficult at best and perhaps meaningless given the fact that Cardinal, prior to the Merger, incurred substantial non-cash and extraordinary charges during the last few years associated with a reorganization and recapitalization.

COMPARISON OF THE RESULTS OF OPERATIONS FOR THE QUARTERS ENDED SEPTEMBER 30, 1999 AND 1998

The Company's revenues were $\$ 33.7$ million for the three months ended September 30, 1999 as compared to $\$ 17.8$ million for the same period in 1998. The substantial increase in the third quarter of 1999 compared to the same period in 1998 is a result of the 1999 period representing the combined operations of Cardinal and Superior for approximately 2.5 months while the 1998 period reflects Cardinal's operations alone. In the third quarter of 1999, the Company continued to be affected by the downturn in industry activity, which began in the second half of 1998. On a combined basis, demand for the Company's services has decreased considerably during the three month period ended September 30, 1999 compared to the same period in 1998, with a decline in revenue apparent in all segments of the Company's business.

Although demand for the Company's services decreased in the third quarter of 1999 compared to the same period in 1998, the Company's gross margin increased to $44.6 \%$ for the three months ended September 30, 1999 from $34.9 \%$ for the same period in 1998. The increased gross margin is a result of the marine segment's revenue comprising $19.8 \%$ of the Company's total revenue for the third quarter of 1999 compared to $41.6 \%$ in the same period in 1998. The rental tool segment of the Company's operations continues to contribute the strongest gross margin of all the segments.

The Company's costs and expenses were $\$ 29.4$ million in the third quarter of 1999 as compared to \$15.6 million for the same period in 1998. Depreciation and amortization expense increased to $\$ 4.1$ million for the three months ended September 30, 1999 from $\$ 1.8$ million for the three months ended September 30, 1998. Most of the increase resulted from the larger asset base that has resulted from the combined operations of Superior and Cardinal in the third quarter of 1999 and from the Company's 1999 acquisitions and capital expenditures. General and administrative expenses increased to $\$ 6.6$ million for the third quarter of 1999 as compared to $\$ 2.2$ million for the same period of 1998 . The increase is the result of the third quarter of 1999 reflecting the combined operations of Cardinal and Superior for 2.5 months.

The Company incurred an extraordinary charge of $\$ 4.5$ million, net of income taxes, during the three months ended September 30, 1999. That charge, the majority of which was non-cash in nature, resulted from the early extinguishment of debt when, in connection with the acquisition of Cardinal, the debt of the combined Company was refinanced.

The Company recorded net income before extraordinary charges of $\$ 978,000$, or $\$ 0.02$ diluted earnings per share, for the quarter ended September 30, 1999. After extraordinary charges, the Company recorded a net loss of $\$ 3.5$ million, or $\$ 0.07$ loss per diluted share, for the quarter ended September 30, 1999 as compared to a net loss of $\$ 761,000$, or $\$ 0.13$ loss per diluted share, for the comparable period in 1998. In addition to the extraordinary charge of $\$ 4.5$ million incurred by the Company during the quarter, the Company's results for the third quarter of 1999 reflect the impact of the economic slowdown in the oil and gas industry and customers' decisions to limit or defer investment in exploration, drilling, production and plug and abandonment services.

COMPARISON OF THE RESULTS OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999 AND 1998

The Company's revenues were $\$ 69.0$ million for the nine months ended September 30, 1999 as compared to $\$ 57.7$ million for the same period in 1998. The increase in revenues for the first nine months of 1999 compared to the same period in 1998 is a result of the 1999 period representing the combined operations of Cardinal and Superior for approximately 2.5 months whereas the 1998 period reflects Cardinal's operations alone. During the first nine months of 1999, the Company continued to be affected by the downturn in industry activity, which began in the second half of 1998. On a combined basis, demand for the Company's services has decreased during the nine month period ended September 30, 1999 compared to the same period in 1998, with a decline in revenue experienced in all segments of the Company's business.
ended September 30, 1999 as compared to $\$ 48.6$ million for the same period in 1998. Depreciation and amortization expense increased to $\$ 8.6$ million for the nine months ended September 30, 1999 from $\$ 4.7$ million for the nine months ended September 30, 1998. Most of the increase resulted from the larger asset base that has resulted from the combined operations of Superior and Cardinal in the third quarter of 1999 and from the Company's 1999 acquisitions and capital expenditures. General and administrative expenses increased to $\$ 13.9$ million for the nine months ended September 30, 1999 as compared to $\$ 12.0$ million for the same period of 1998 . The increase reflects the increased expenses resulting from the combined operations of Cardinal and Superior for 2.5 months of the period.

During the nine months ended September 30, 1999, the debt of the combined Company was refinanced in connection with the Merger which resulted in an extraordinary charge of $\$ 4.5$ million, net of income taxes, from the early extinguishment of debt. The majority of the charges were non-cash in nature. During the nine months ended September 30, 1998, the Company incurred extraordinary charges of $\$ 10.9$ million, net of income taxes, in connection with a recapitalization and refinancing. These charges were also mostly of a non-cash nature.

The Company recorded a net loss before extraordinary charges of $\$ 3.8$ million, or $\$ 0.24$ loss per diluted share, for the nine months ended September 30, 1999. After extraordinary charges, the Company recorded a net loss of $\$ 8.4$ million, or $\$ 0.45$ loss per diluted share, for the nine months ended September 30, 1999 as compared to a net loss of $\$ 11.0$ million, or $\$ 1.33$ loss per diluted share, for the comparable period in 1998. The Company's results for the nine months ended September 30, 1999 reflect the extraordinary charge of $\$ 4.5$ million incurred by the Company during the third quarter and the impact of the economic slowdown in the oil and gas industry and customers' decisions to limit or defer investment in exploration, drilling, production and plug and abandonment services. The Company's results for the nine months ended September 30, 1998 reflect extraordinary charges of $\$ 10.9$ million incurred by Cardinal during that period in connection with its reorganization and recapitalization.

## CAPITAL RESOURCES AND LIQUIDITY

The Company had cash and cash equivalents of \$933,000 at September 30, 1999 compared to $\$ 421,000$ at December 31, 1998. Net cash provided by operating activities was $\$ 1.8$ million for the nine month period ended September 30, 1999 as compared to $\$ 1.0$ million net cash used in operating activities for the same period in 1998.

In early November 1999, the Company acquired PMI for aggregate consideration consisting of $\$ 3.0$ million in cash and 610,000 shares of the Company's common stock. Additional consideration, if any, will be based upon a multiple of four times PMI's average earnings before interest, taxes, depreciation and amortization less certain adjustments. The additional consideration will be paid on the first and third anniversary of the acquisition, and in no event will the total additional payments exceed \$11 million.

On July 15, 1999, the Company entered into a $\$ 152$ million term loan and revolving credit facility. The credit facility was implemented to refinance the combined debt of Superior and Cardinal, provide a $\$ 20$ million working capital facility and $\$ 22$ million of borrowings that may be used to fund the additional consideration that may be payable as a result of the Superior's prior acquisitions. The Company executed an amendment to the credit facility on November 3, 1999 to increase the maximum borrowings under the credit facility by $\$ 10$ million to refinance PMI's existing indebtedness and to pay the cash portion of the acquisition price for PMI. Under the amended credit facility, the term loans require quarterly principal installments commencing December 31, 1999 in the amount of $\$ 519,000$ and then increasing up to an aggregate of approximately $\$ 1.6$ million a year until 2006 when $\$ 92$ million will be due and payable. As amended, the term loan and revolving credit facility bears interest at a LIBOR rate plus margins that depend on the Company's leverage ratio. As of November 4, 1999, the amount outstanding under the amended credit facility was $\$ 125.0$ million. Indebtedness under the credit facility is secured by substantially all of the assets of the Company and its subsidiaries and a pledge of all of the common stock of the Company's subsidiaries. Pursuant to the credit facility, the Company has also agreed to maintain certain debt coverage and leverage ratios. The credit facility also imposes certain limitations on the ability of the Company and its subsidiaries to make capital expenditures, pay dividends or make other distributions, make acquisitions, make changes to the capital structure, create liens or incur indebtedness.

In the first nine months of 1999, the Company made capital expenditures of $\$ 5.4$ million. Management currently believes that the Company will make
additional capital expenditures, excluding acquisitions, of approximately \$2 to \$3 million during the remainder of 1999 primarily to further expand its rental tool inventory.

In 1999, prior to the Merger, Cardinal declared stock dividends on its Class C preferred stock for stockholders of record as of December 31, 1998 and June 30, 1999. The declaration of these dividends resulted in an increase in additional paid in capital and an increase in the accumulated deficit of $\$ 1.3$ million.

At the end of the quarter ended September 30, 1999, one of the Company's two hundred foot class liftboats sank in the Gulf of Mexico. The vessel is fully insured and management does not believe it or any related unasserted claims will have a material effect on the financial position, results of operations or liquidity of the Company.

The Company's expansion has occurred through internal growth and strategic acquisitions. In connection with refinancing the existing debt of its newly acquired companies and with financing the cash portion of the purchase price paid for those acquisitions, the Company has significantly increased its leverage. The Company believes that cash generated from operations and availability under the Company's credit facility will provide sufficient funds for the Company's identified capital projects and working capital requirements. However, the Company's strategy involves the acquisition of companies that have products and services complementary to the Company's existing base of operations. Depending on the size of any future acquisitions, the Company may require additional equity and debt financing in excess of the Company's credit facility.

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (FAS) No. 133, ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES. FAS No. 133, as amended, is effective for all fiscal quarters of fiscal years beginning after June 15, 2000 and establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. FAS No. 133 requires that all derivative instruments be recorded on the balance sheet at their fair value. Changes in the fair value of derivatives are to be recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction. Earlier application of the provisions of the Statement is encouraged and is permitted as of the beginning of any fiscal quarter that begins after the issuance of the Statement. The Company has not yet assessed the financial impact of adopting this statement.

YEAR 2000
The Year 2000 problem results from the use of two digits rather than four digits to define the applicable year in computer hardware and software. When computer systems must process dates both before and after January 1, 2000, two digit year "fields" may create processing ambiguities that can cause errors and system failures, because computer programs that have datesensitive features may recognize a date represented by "00" as the year 1900, instead of 2000. These errors or failures may have limited effects, or the effects may be widespread, depending on the computer chip, system, or software, and its location and function.

The Company's plan to address the Year 2000 issue has included (i) the development of Year 2000 awareness, (ii) a review to identify systems that could be affected by the Year 2000 issue, (iii) an assessment of potential risk factors (including non-compliance by the Company's suppliers, subcontractors and customers), (iv) the allocation of required resources, (v) a determination of the extent of remediation work required, (vi) the development of an implementation plan and time table, and (vii) the development of contingency plans. The plan has been developed with an aim towards taking reasonable steps to prevent the Company's mission critical functions from being impaired due to the Year 2000 issue.

The Company has considered both its information technology ("IT") and its non-IT systems. The term "computer equipment and software" includes systems that are commonly thought of as IT systems, including accounting, data processing and telephone systems. Non-IT systems include alarm systems, fax machines, monitors for field operations and other miscellaneous items. Both IT and non-IT systems may contain embedded technology that without proper identification or assessment, remediation and testing of its systems, are not effectively timely or performed properly, the Year 2000 issue could potentially have an adverse impact on the Company's operations and financial condition. Through the Company's assessment and remediation phases, the Company has replaced or has ordered a replacement or upgrade for the identified equipment and software that is not Year 2000 ready. The Company presently believes that the Year 2000
issue will not pose significant operational problems for the Company's computer systems. Furthermore, throughout 1999, as new equipment and software are purchased in the ordinary course of business, the Company has ensured that such purchases are Year 2000 ready.

The Company has assessed the costs of addressing and the cost or the consequence of incomplete or untimely resolution of the Year 2000 issue for its IT systems which are used directly in the Company's operations. The Company utilized its resources to test or replace many of its IT systems, with the focus on its financial systems. As of the date of this filing, the Company's Year 2000 plan related to IT systems is substantially complete and anticipates that the remainder of the plan will be completed before year end. The Company believes that the most reasonably likely worst-case scenario would be that the Company would divert to the use of manual accounting records for billings, payments and collections. In addition, the inability of principal suppliers and major customers to be Year 2000 compliant could result in delays in delivery from those suppliers and collections of accounts receivable from those customers.

The Company continues its assessment of the costs of addressing and the cost or the consequence of incomplete or untimely resolution of the Year 2000 issue for its non-IT systems which are used directly in the Company's operations. The continuation of the assessment and remediation of non-IT systems is due to the Merger, and the Company anticipates the completion of the assessment and remediation, if any, by November 30, 1999.

PART II. OTHER INFORMATION
Item 6. EXHIBITS
(a) The following exhibits are filed with this Form 10-Q/A:
27.1 Financial Data Schedule

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## SUPERIOR ENERGY SERVICES, INC.

Date: MARCH 31, 2000
BY: /S/ ROBERT S. TAYLOR
Robert S. Taylor Chief Financial Officer (Principal Financial and Accounting Officer)

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SEP-30-1999
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