## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K
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CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 24, 2018

### SUPERIOR ENERGY SERVICES, INC.

(Exact name of registrant as specified in its charter)

Delaware	001-34037	75-2379388
(State or other jurisdiction)	(Commission File Number)	(IRS Employer Identification No.
1001 Louisiana Street, Suite 2900		
Houston, Texas		77002
(Address of principal executive offices)		(Zip Code)

(713) 654-2200 (Registrant's telephone number, including area code)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following visions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
cate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) tule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company
n emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or sed financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02. Results of Operations and Financial Condition.

On April 24, 2018, Superior Energy Services, Inc. issued a press release announcing its financial results for the fiscal quarter ended March 31, 2018. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference. In accordance with General Instruction B.2. of Form 8-K, the information presented in this Item 2.02 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Exchange Act of 1934, as amended, or the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number Description

99.1 <u>Press release issued by Superior Energy Services, Inc., April 24, 2018.</u>

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SUPERIOR ENERGY SERVICES, INC.

By: /s/ Westervelt T. Ballard, Jr.

Westervelt T. Ballard, Jr. Executive Vice President, Chief Financial Officer and Treasurer

Dated: April 25, 2018

1001 Louisiana St., Suite 2900 Houston, TX 77002

NYSE: SPN



FOR FURTHER INFORMATION CONTACT: Paul Vincent, VP of Investor Relations, (713) 654-2200

#### SUPERIOR ENERGY SERVICES ANNOUNCES FIRST QUARTER 2018 RESULTS

**Houston, April 24, 2018** – Superior Energy Services, Inc. (the "Company") today announced a net loss from continuing operations for the first quarter of 2018 of \$59.9 million, or \$0.39 per share, on revenue of \$482.3 million. This compares to net income from continuing operations of \$21.9 million, or \$0.14 per diluted share for the fourth quarter of 2017, on revenue of \$497.0 million and a loss from continuing operations of \$89.7 million, or \$0.59 per share for the first quarter of 2017, on revenue of \$400.9 million.

The Company recorded a pre-tax charge of \$8.1 million, primarily related to restructuring charges during the first quarter. The resulting adjusted net loss from continuing operations for the first quarter of 2018 was \$52.9 million, or \$0.34 per share. This compares to an adjusted net loss from continuing operations of \$51.2 million, or \$0.33 per share for the fourth quarter of 2017.

David Dunlap, President and CEO, commented "In U.S. land markets, revenue and margins were effectively unchanged from the fourth quarter of 2017. Utilization of completion oriented products and services was challenged by periods of harsh weather and shortages of fracturing sand. Offsetting the challenging completions environment, U.S. land revenue in our drilling products and services segment grew 16%, contributing to a 19% increase in adjusted EBITDA for the segment. These highly differentiated product lines give us more leverage to the unfolding global oilfield recovery than many of our peers, and highlight our full cycle value proposition.

- "The weather and supply chain challenges experienced in the U.S. muted the impact of increased customer demand during the quarter, limiting our financial results. We are increasingly confident that current levels of demand create an environment for utilization to improve well into 2019.
- "Activity levels in the Gulf of Mexico were relatively stable during the quarter. Strengthening oil prices should ultimately drive higher utilization levels, but for the time being we believe our business is right sized for expected customer demand in the Gulf.
- "International activity declined during what has historically been a seasonally weak quarter for our production services segment. Well control activity was also lower sequentially.
- "After more than three years of declining industry activity, the challenges we face in the oilfield today are associated with growth and expansion. For the duration of the downturn, we have been gearing our organization for this moment. It is anticipated that improved commodity prices will drive further market improvement in the U.S. during 2018 and our service lines will continue to

benefit from higher utilization levels. We are also prepared for Gulf of Mexico and international recovery with competitively advantaged business lines that will require minimal investment to respond to increased activity. We believe this positioning supports our goals of generating free cash flow, reducing debt levels and improving returns through the current cycle."

#### First Quarter 2018 Geographic Breakdown

U.S. land revenue was \$331.5 million in the first quarter of 2018, unchanged as compared with revenue of \$331.0 million in the fourth quarter of 2017, and a 28% increase compared to revenue of \$258.7 million in the first quarter of 2017. Gulf of Mexico revenue was \$76.0 million, unchanged as compared with revenue of \$76.4 million in the fourth quarter of 2017, and a 1% increase from revenue of \$74.9 million in the first quarter of 2017. International revenue of \$74.8 million decreased 17% as compared with \$89.6 million in the fourth quarter of 2017 and increased 11% as compared to revenue of \$67.3 million in the first quarter of 2017.

#### **Drilling Products and Services Segment**

The Drilling Products and Services segment revenue in the first quarter of 2018 was \$85.2 million, an 8% increase from fourth quarter 2017 revenue of \$79.2 million and a 25% increase from first quarter 2017 revenue of \$68.4 million.

U.S. land revenue increased 16% sequentially to \$40.7 million, Gulf of Mexico revenue decreased 7% sequentially to \$21.0 million and international revenue increased 9% sequentially to \$23.5 million.

#### **Onshore Completion and Workover Services Segment**

The Onshore Completion and Workover Services segment revenue in the first quarter of 2018 was \$231.5 million, a 1% decrease from fourth quarter 2017 revenue of \$232.7 million, and a 13% increase from first quarter 2017 revenue of \$205.0 million.

#### **Production Services Segment**

The Production Services segment revenue in the first quarter of 2018 was \$100.8 million, a 15% decrease from fourth quarter 2017 revenue of \$118.2 million and a 47% increase from first quarter 2017 revenue of \$68.6 million.

U.S. land revenue decreased 5% sequentially to \$52.5 million as inefficiencies caused by winter weather, and supply chain tightness persisted, resulting in lower utilization for most service lines. Gulf of Mexico revenue decreased 12% sequentially to \$17.5 million due primarily to lower hydraulic workover and snubbing activity. International revenue decreased 29% sequentially to \$30.8 million due to lower levels of hydraulic workover and snubbing activity and well intervention work.

#### **Technical Solutions Segment**

The Technical Solutions segment revenue in the first quarter of 2018 was \$64.8 million, a 3% decrease from fourth quarter 2017 revenue of \$66.9 million and a 10% increase from first quarter 2017 revenue of \$58.9 million.

U.S. land revenue decreased 17% sequentially to \$6.8 million. Gulf of Mexico revenue increased 10% sequentially to \$37.5 million driven by increased completion tools activity. International revenue decreased 17% to \$20.5 million due to lower levels of well control activity.

#### **Conference Call Information**

The Company will host a conference call at 9:00 a.m. Eastern Standard Time on Wednesday, April 25, 2018. The call can be accessed from the Company's website at www.superiorenergy.com or by telephone at 800-263-0877. For those who cannot listen to the live call, a telephonic replay will be available through May 9, 2018 and may be accessed by calling 844-512-2921 and using the pin number 6139719.

#### **About Superior Energy Services**

Superior Energy Services (NYSE:SPN) serves the drilling, completion and production-related needs of oil and gas companies worldwide through a diversified portfolio of specialized oilfield services and equipment that are used throughout the economic life cycle of oil and gas wells. For more information, visit: <a href="https://www.superiorenergy.com">www.superiorenergy.com</a>.

The press release contains, and future oral or written statements or press releases by us and our management may contain, certain forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Generally, the words "expects," "anticipates," "goals," "projects," "intends," "plans," "believes," "seeks" and "estimates," variations of such words and similar expressions identify forward-looking statements, although not all forward-looking statements contain these identifying words. All statements other than statements of historical fact regarding the Company's financial position, financial performance, liquidity, strategic alternatives, market outlook, future capital needs, capital allocation plans, business strategies and other plans and objectives of our management for future operations and activities are forward-looking statements. These statements are based on certain assumptions and analyses made by our management in light of its experience and prevailing circumstances on the date such statements are made. Such forward-looking statements, and the assumptions on which they are based, are inherently speculative and are subject to a number of risks and uncertainties that could cause our actual results to differ materially from such statements. Such uncertainties include, but are not limited to: the cyclicality and volatility of the oil and gas industry, including changes in prevailing levels of capital expenditures, exploration, production and development activity; changes in prevailing oil and gas prices or expectations about future prices; operating hazards, including the significant possibility of accidents resulting in personal injury or death, property damage or environmental damage for which we may have limited or no insurance coverage or indemnification rights; the effect of regulatory programs (including worker health and safety laws) and environmental matters on our operations or prospects, including the risk that future changes in the regulation of hydraulic fracturing could reduce or eliminate demand for our pressure pumping and fluid management services, or that future changes in climate change legislation could result in increased operating costs or reduced commodity demand globally; counter-party risks associated with reliance on key suppliers; risks associated with the uncertainty of macroeconomic and business conditions worldwide; changes in competitive and technological factors affecting our operations; credit risk associated with our customer base; the potential inability to retain key employees and skilled workers; challenges with estimating our oil and natural gas reserves and potential liabilities related to our oil and natural gas property; risk associated with potential changes of Bureau of Ocean Energy Management security and bonding requirements for offshore platforms; risks inherent in acquiring businesses; risks associated with cyber-attacks; risks associated with business growth during an industry recovery outpacing the capabilities of our infrastructure and workforce; political, legal, economic and other risks and uncertainties associated with our international operations; potential changes in tax laws, adverse positions taken by tax authorities or tax audits impacting our operating results; risks associated with our outstanding debt obligations and the potential effect of limiting our future growth and operations; our continued access to credit markets on favorable terms; the impact that unfavorable or unusual weather conditions could have on our operations; claims, litigation or other proceedings that require cash payments or could impair financial condition; not realizing the benefits of acquisitions or divestitures and price volatility of the Company's common stock. These risks and other uncertainties related to our business are described in our periodic reports filed with the Securities and Exchange Commission. Although we believe that the expectations reflected in such forwardlooking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Investors are cautioned that many

of the assumptions on which our forward-looking statements are based are likely to change after such statements are made, including for example the market prices of oil and gas and regulations affecting oil and gas operations, which we cannot control or anticipate. Further, we may make changes to our business strategies and plans (including our capital spending and capital allocation plans) at any time and without notice, based on any changes in the above-listed factors, our assumptions or otherwise, any of which could or will affect our results. For all these reasons, actual events and results may differ materially from those anticipated, estimated, projected or implied by us in our forward-looking statements. We undertake no obligation to update any of our forward-looking statements for any reason and, notwithstanding any changes in our assumptions, changes in our business plans, our actual experience, or other changes. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

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### SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except earnings per share amounts) (unaudited)

(unauticu)	Three Months Ended			
	Marc	December 31,		
	2018	2017	2017	
Revenues	\$482,318	\$ 400,936	\$ 497,043	
Cost of services and rentals (exclusive of depreciation, depletion, amortization and accretion)	343,460	321,986	356,628	
Depreciation, depletion, amortization and accretion	105,719	114,281	107,565	
General and administrative expenses	75,820	75,493	68,934	
Reduction in value of assets			4,202	
Loss from operations	(42,681)	(110,824)	(40,286)	
Other income (expense):				
Interest expense, net	(24,887)	(24,250)	(24,776)	
Other income (expense)	(1,735)	649	(822)	
Loss from continuing operations before income taxes	(69,303)	(134,425)	(65,884)	
Income taxes	(9,355)	(44,764)	(87,762)	
Net income (loss) from continuing operations	(59,948)	(89,661)	21,878	
Income (loss) from discontinued operations, net of income tax	224	(1,998)	(13,285)	
Net income (loss)	\$ (59,724)	\$ (91,659)	\$ 8,593	
Basic earnings (losses) per share:				
Net income (loss) from continuing operations	\$ (0.39)	\$ (0.59)	\$ 0.14	
Loss from discontinued operations		(0.01)	(0.08)	
Net income (loss)	\$ (0.39)	\$ (0.60)	\$ 0.06	
Diluted earnings (losses) per share:				
Net income (loss) from continuing operations	\$ (0.39)	\$ (0.59)	\$ 0.14	
Loss from discontinued operations	_	(0.01)	(80.0)	
Net income (loss)	\$ (0.39)	\$ (0.60)	\$ 0.06	
Weighted average common shares:				
Basic	154,121	152,701	153,085	
Diluted	154,121	152,701	154,277	
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## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(in thousands) (unaudited)

3/31/2018

12/31/2017

ASSETS		
Current assets:		
Cash and cash equivalents	\$ 90,438	\$ 172,000
Accounts receivable, net	443,253	398,056
Income taxes receivable	_	959
Prepaid expenses	45,330	42,128
Inventory and other current assets	149,484	134,032
Assets held for sale	3,860	13,644
Total current assets	732,365	760,819
Property, plant and equipment, net	1,300,897	1,316,944
Goodwill	809,342	807,860
Notes receivable	61,087	60,149
Restricted cash	20,585	20,483
Intangible and other long-term assets, net	140,487	143,970
Total assets	\$3,064,763	\$3,110,225
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 148,499	\$ 119,716
Accrued expenses	215,801	221,757
Income taxes payable	934	_
Current portion of decommissioning liabilities	22,287	27,261
Current maturities of long-term debt	744	_
Liabilities held for sale	4,851	6,463
Total current liabilities	393,116	375,197
Deferred income taxes	48,773	61,058
Decommissioning liabilities	104,088	103,136
Long-term debt, net	1,280,569	1,279,771
Other long-term liabilities	160,048	158,634
Total stockholders' equity	1,078,169	1,132,429
Total liabilities and stockholders' equity	\$3,064,763	\$3,110,225

# SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS THREE MONTHS ENDED MARCH 31, 2018 AND 2017

(in thousands) (unaudited)

	2018	2017
Cash flows from operating activities:		
Net loss	\$ (59,724)	\$ (91,659)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation, depletion, amortization and accretion	105,719	114,281
Other noncash items	(5,075)	(20,486)
Changes in working capital and other	(65,878)	(44,861)
Net cash used in operating activities	(24,958)	(42,725)
Cash flows from investing activities:		
Payments for capital expenditures	(65,734)	(21,188)
Other	12,135	4,090
Net cash used in investing activities	(53,599)	(17,098)
Cash flows from financing activities:		
Other	(4,715)	(8,706)
Net cash used in financing activities	(4,715)	(8,706)
Effect of exchange rate changes in cash	1,812	2,194
Net decrease in cash, cash equivalents, and restricted cash	(81,460)	(66,335)
Cash, cash equivalents and restricted cash at beginning of period	192,483	246,092
Cash, cash equivalents, and restricted cash at end of period	\$111,023	\$179,757

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES REVENUE BY GEOGRAPHIC REGION BY SEGMENT

(in thousands) (unaudited)

		Three months ended,				
	Ma	rch 31, 2018	Dece	mber 31, 2017	Ma	rch 31, 2017
U.S. land						
Drilling Products and Services	\$	40,717	\$	35,146	\$	21,162
Onshore Completion and Workover Services		231,489		232,720		204,979
Production Services		52,457		55,010		23,435
Technical Solutions		6,833		8,161		9,085
Total U.S. land	\$	331,496	\$	331,037	\$	258,661
Gulf of Mexico						
Drilling Products and Services	\$	20,989	\$	22,521	\$	23,485
Onshore Completion and Workover Services		_		_		_
Production Services		17,500		19,864		17,746
Technical Solutions		37,562		34,027		33,717
Total Gulf of Mexico	\$	76,051	\$	76,412	\$	74,948
International						
Drilling Products and Services	\$	23,496	\$	21,559	\$	23,784
Onshore Completion and Workover Services		_		_		_
Production Services		30,760		43,363		27,424
Technical Solutions		20,515		24,672		16,119
Total International	\$	74,771	\$	89,594	\$	67,327
Total Revenues	\$	482,318	\$	497,043	\$	400,936

## SUPERIOR ENERGY SERVICES, INC. AND SUBSIDIARIES SEGMENT HIGHLIGHTS

(in thousands) (unaudited)

		Three months ended,				
	Ma	March 31, 2018 December 31, 2017			March 31, 2017	
Revenues						
Drilling Products and Services	\$	85,202	\$	79,226	\$	68,431
Onshore Completion and Workover Services		231,489		232,720		204,979
Production Services		100,717		118,237		68,605
Technical Solutions		64,910		66,860		58,921
Total Revenues	\$	482,318	\$	497,043	\$	400,936
Adjusted Income (Loss) from Operations (1)						
Drilling Products and Services	\$	7,979	\$	340	\$	(8,322)
Onshore Completion and Workover Services		(7,141)		(9,888)		(49,128)
Production Services		(11,180)		(6,464)		(24,045)
Technical Solutions		1,817		3,176		(1,482)
Corporate and other		(26,064)		(23,248)		(27,847)
Total Adjusted Income (Loss) from Operations	\$	(34,589)	\$	(36,084)	\$	(110,824)
Adjusted EBITDA (1)		<u> </u>				
Drilling Products and Services	\$	37,620	\$	31,547	\$	26,407
Onshore Completion and Workover Services		40,514		41,311		19
Production Services		8,100		12,420		(3,456)
Technical Solutions		9,547		8,022		6,894
Corporate and other		(24,651)		(21,819)		(26,407)
Total Adjusted EBITDA	\$	71,130	\$	71,481	\$	3,457

<sup>(1)</sup> Adjusted income (loss) from operations and adjusted EBITDA exclude the impact of restructuring costs for the three months ended March 31, 2018 and the impact of reduction in value of assets for the three months ended December 31, 2017. There were no adjustments for the three months ended March 31, 2017. For Non-GAAP reconciliations, refer to Table 2 below.

#### **Non-GAAP Financial Measures**

The following table reconciles net loss from continuing operations on a consolidated basis, which is the directly comparable financial result determined in accordance with Generally Accepted Accounting Principles (GAAP), to adjusted income/loss from continuing operations on a consolidated basis (non-GAAP financial measure). This financial measure is provided to enhance investors' overall understanding of the Company's current financial performance.

# Consolidated Adjusted Net Loss From Continuing Operations Reconciliation (in thousands) (unaudited) Table 1

	Three months ended,					
	March 31	, 2018	December 3	31, 2017		
	Consolidated Per Share		Consolidated	Per Share		
Reported net income (loss) from continuing operations	\$ (59,948)	\$ (0.39)	\$ 21,878	\$ 0.14		
Reduction in value of assets and other items	8,092	0.05	4,202	0.02		
Income taxes	(1,092)	_	(716)	_		
US Tax Reform (1)			(76,529)	(0.49)		
Adjusted net loss from continuing operations	\$ (52,948)	\$ (0.34)	\$ (51,165)	\$ (0.33)		

(1) Recorded in Income Taxes in the condensed consolidated statement of operations.

The following table reconciles net income/loss from continuing operations by segment, which is the directly comparable financial results determined in accordance with Generally Accepted Accounting Principles (GAAP), to adjusted income/loss from operations and adjusted EBITDA by segment (non-GAAP financial measures). These financial measures are provided to enhance investors' overall understanding of the Company's current financial performance.

# Reconciliation of Adjusted Income (Loss) from Operations and Adjusted EBITDA by Segment (in thousands) (unaudited) Table 2

	Three months ended, March 31, 2018						
	Drilling Products and Services	Onshore Completion and Workover Services	Production Services	Technical Solutions	Corporate and Other	Consolidated	
Reported net income (loss) from continuing operations	\$ 7,967	\$ (10,043)	\$(14,092)	\$ 2,273	\$ (46,053)	\$ (59,948)	
Restructuring and other costs	12	2,902	2,912	500	1,766	8,092	
Interest expense, net	_	_	_	(956)	25,843	24,887	
Other expense	_	_	_	_	1,735	1,735	
Income taxes			_ <u></u>		(9,355)	(9,355)	
Adjusted income (loss) from operations	\$ 7,979	\$ (7,141)	\$(11,180)	\$ 1,817	\$ (26,064)	\$ (34,589)	
Depreciation, depletion, amortization and accretion	29,641	47,655	19,280	7,730	1,413	105,719	
Adjusted EBITDA	\$ 37,620	\$ 40,514	\$ 8,100	\$ 9,547	\$ (24,651)	\$ 71,130	
			months ended,	December 31,	, 2017		
	Drilling Products and Services	Onshore Completion and Workover Services	Production Services	Technical Solutions	Corporate and Other	Consolidated	
Reported net income (loss) from continuing operations	\$ (1,016)	\$ (12,734)	\$ (6,464)	\$ 4,116	\$ 37,976	\$ 21,878	
Reduction in value of assets	1,356	2,846		_	_	4,202	
Interest expense, net	_	_	_	(940)	25,716	24,776	
Other expense	_	_	_	_	822	822	
Income taxes	_	_	_	_	(87,762)	(87,762)	
Adjusted income (loss) from operations	\$ 340	\$ (9,888)	\$ (6,464)	\$ 3,176	\$ (23,248)	\$ (36,084)	
Depreciation, depletion, amortization							
and accretion	31,207	51,199	18,884	4,846	1,429	107,565	
Adjusted EBITDA	\$ 31,547	\$ 41,311	\$ 12,420	\$ 8,022	\$ (21,819)	\$ 71,481	
		Thr	ee months ende	d March 31 2	2017		
		Onshore	ec montus chac	u, march 51, 2	.017		
	Drilling Products and Services	Completion and Workover Services	Production Services	Technical Solutions	Corporate and Other	Consolidated	
Reported net loss from continuing operations	\$ (8,322)	\$ (49,128)	\$(24,045)	\$ (692)	\$ (7,474)	\$ (89,661)	
Interest expense, net	_	_	_	(790)	25,040	24,250	
Other expense	_	_	_		(649)	(649)	
Income taxes		_	_	_	(44,764)	(44,764)	
Loss from operations	\$ (8,322)	\$ (49,128)	\$(24,045)	\$(1,482)	\$ (27,847)	\$ (110,824)	
Depreciation, depletion, amortization	/						
and accretion	34,729	49,147	20,589	8,376	1,440	114,281	
EBITDA	\$ 26,407	\$ 19	\$ (3,456)	\$ 6,894	\$ (26,407)	\$ 3,457	
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